



**Hemingway Wealth Management**  
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Physical Location: Sarasota, Florida  
By Appointment Only  
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### **Professional Focus**

- Assist clients in making smart decisions about risk protection, wealth accumulation, retirement planning, estate conservation, and legacy planning
- Retirement planning strategies to add income with accumulated wealth
- Help business owners with succession planning and estate transition
- Provide tax strategies and estate planning strategies in financial planning and wealth management to individual and business clients

### **Professional Experience**

- Over 40 years of experience in the financial services and insurance industry
- Wealth Management Partner at Boulay P.L.L.P accounting firm for 10 years, Minneapolis, MN
- General Agent (Managing Partner) at Northwestern Mutual Life, St. Paul, MN
- Branch Manager at Robert W. Baird & Co. investment firm, St. Paul, MN

### **Education**

- B.A. Political Science, Williams College, Williamstown, MA
- M.S. Financial Services, American College, Bryn Mawr, PA
- Certified Financial Planner™ Certificant
- Chartered Life Underwriter designation
- Chartered Financial Consultant designation

### **Memberships**

- Financial Planning Association
- University Park Country Club, Florida

### **Recognition**

- Life Member Million Dollar Round Table
- Frequent writer and speaker on financial services topics

Richard I. Hemingway is a Registered Representative offering Securities and Advisory Services through UNITED PLANNERS FINANCIAL SERVICES, Member: FINRA, SIPC  
Hemingway Wealth Management and United Planners are not affiliated.

